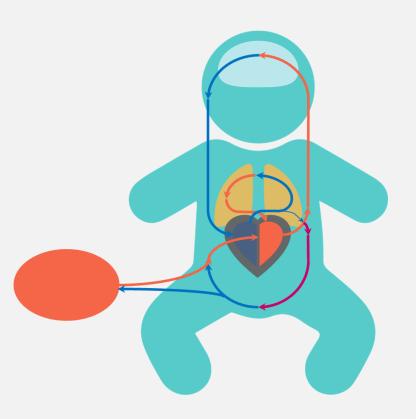
# When babies win, we all win

CONCORD neonatal

## Let's get birth right!

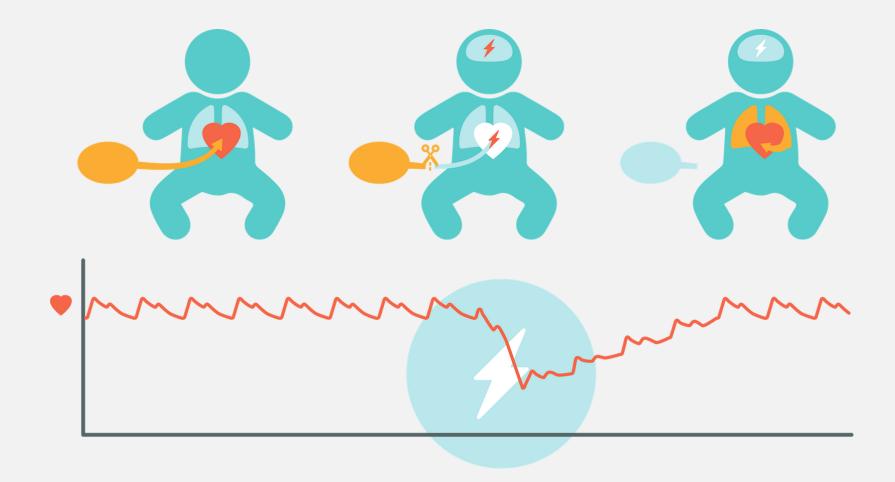


- Delaying cord clamping until after the lungs are aerated ensures a more stable transition.
- Especially beneficial for preterm and term infants who need support during transition.
- Assessment and intervention with the cord intact can be performed in a safe and effective way.



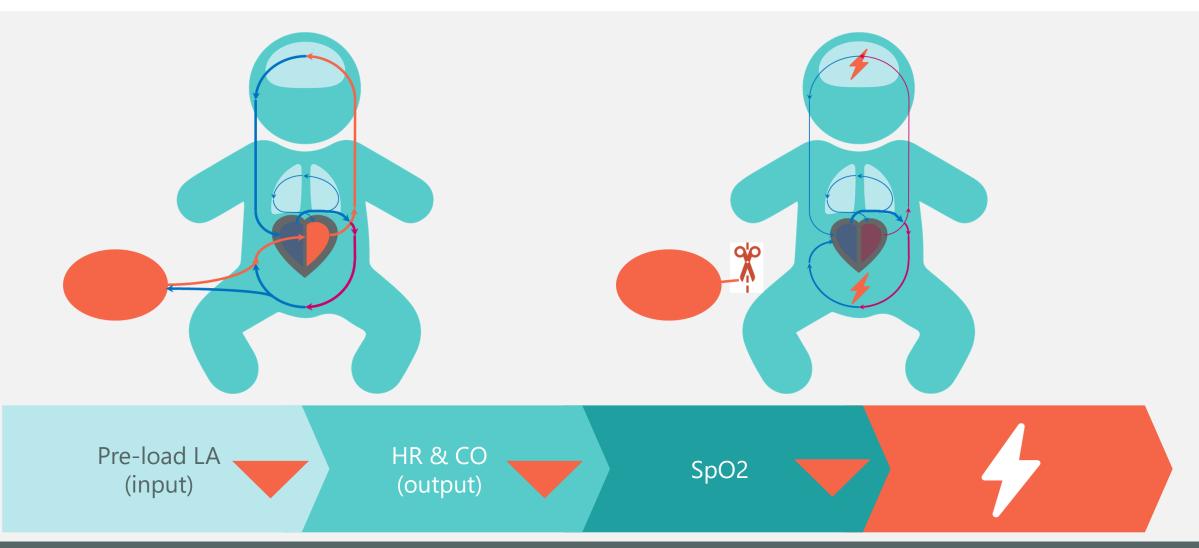
### Non-physiological transition<sup>1-4</sup>





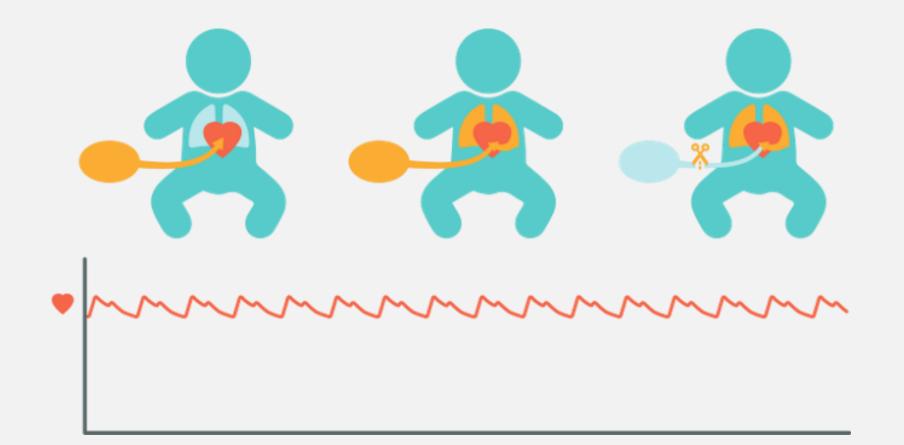
## A 'shock' to the baby's blood flow<sup>1-4</sup>





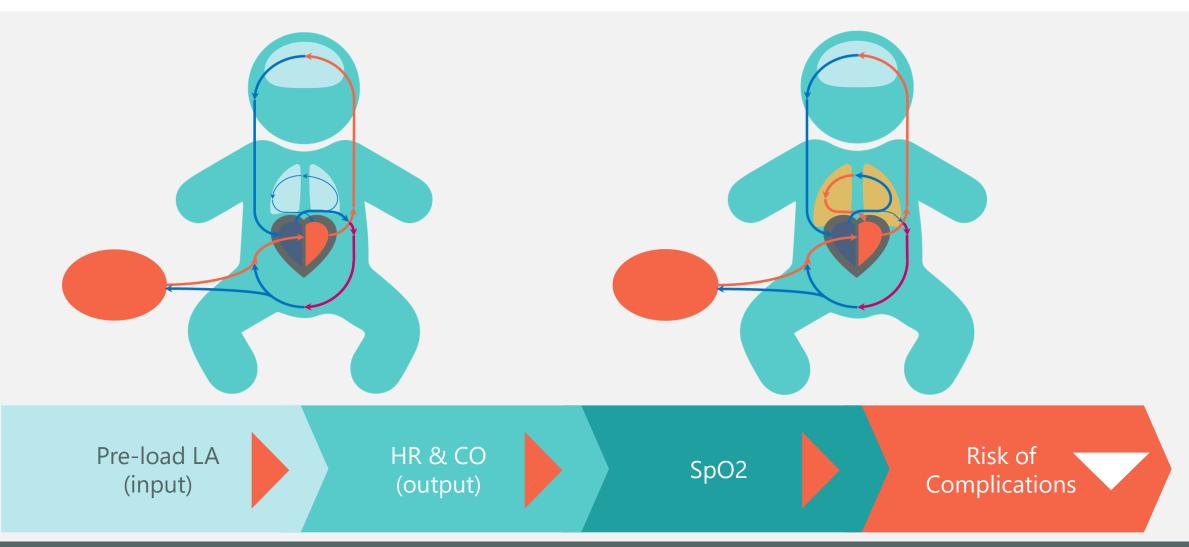
### Physiological transition<sup>1-4</sup>

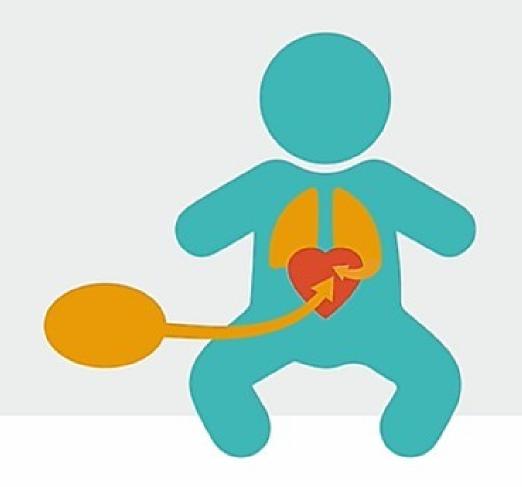




### Let the baby decide<sup>1-4</sup>







# Physiological-based cord clamping

### A shock-free birth for every baby

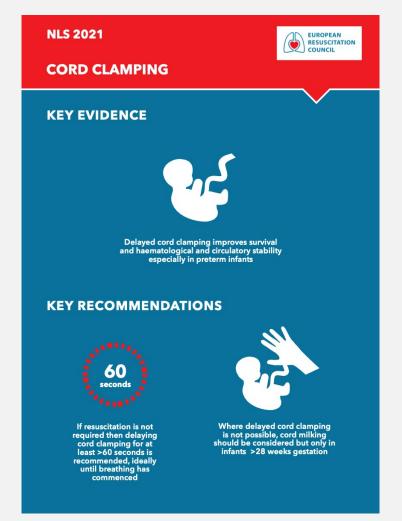


Animation video: physiology of transition

## **ERC-NLS 2021: Focus on cord clamping<sup>5</sup>**

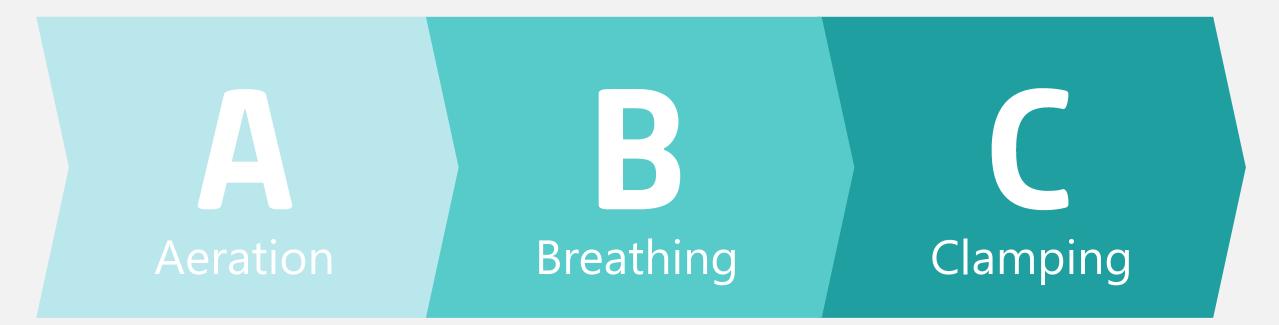






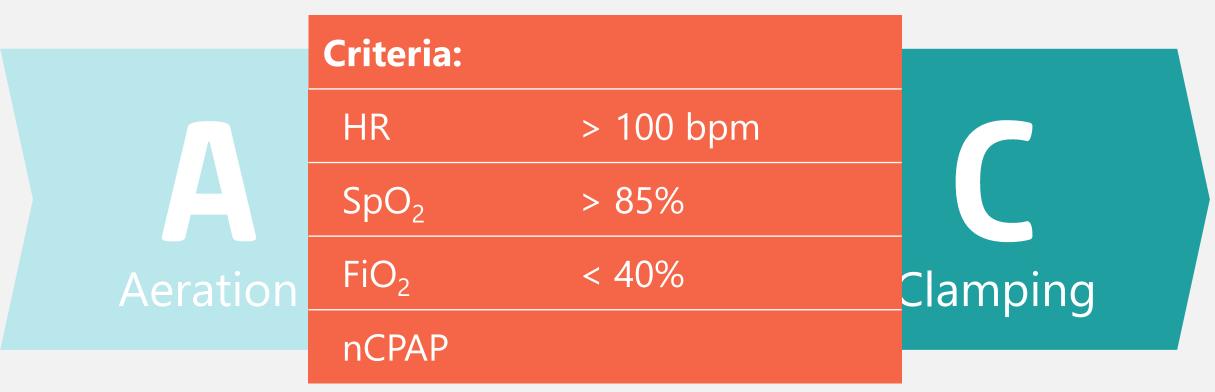


# First breathing, then clamping

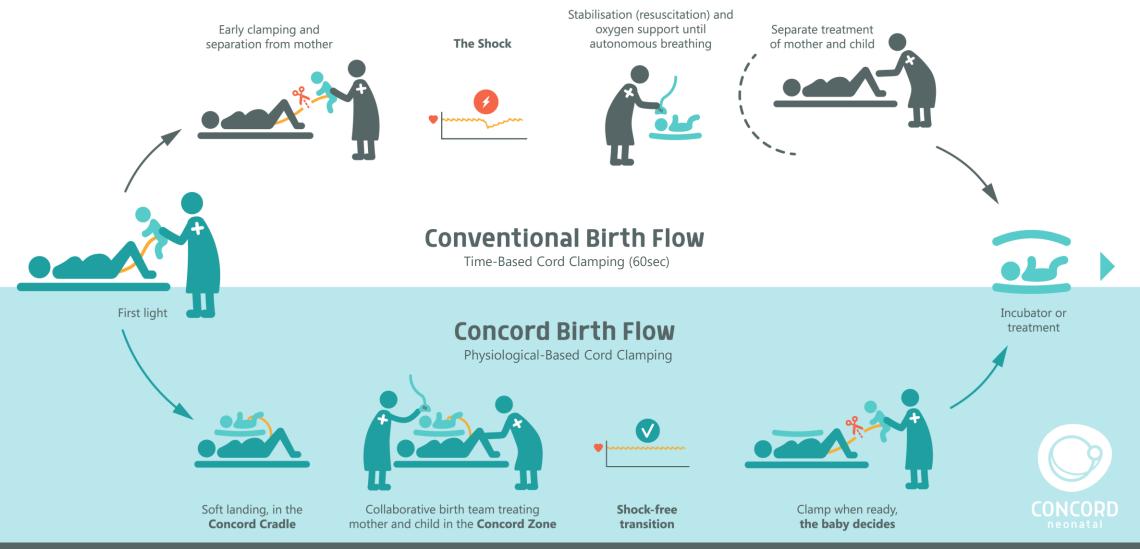


Physiological-Based Cord Clamping (PBCC)

# First breathing, then clamping



### We call this the Concord Birth Flow®



### © Concord Neonatal

### Stabilizing the baby with an intact cord<sup>6</sup>

- Clamp the cord when the baby is ready
- Cord management part of stabilization
- No compromise in standard care in stabilization
- No rush
- Monitoring
- Even the shortest cord, no stretching and kinking
- Unobstructive work fields
- Mom can see and touch the baby





## Keeping the baby close to mom



### Key to the Concord Birth Flow is the Concord Birth Trolley®

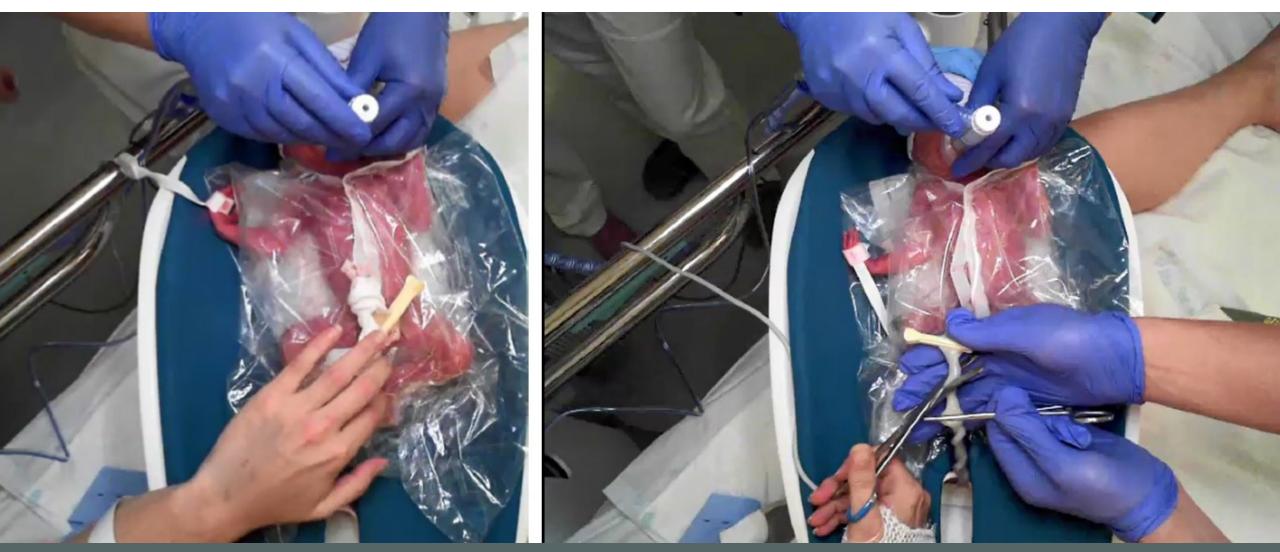
a new treatment platform with a patented slot for the umbilical cord, to keep the baby very close to its mother, even with a very short umbilical cord connected.

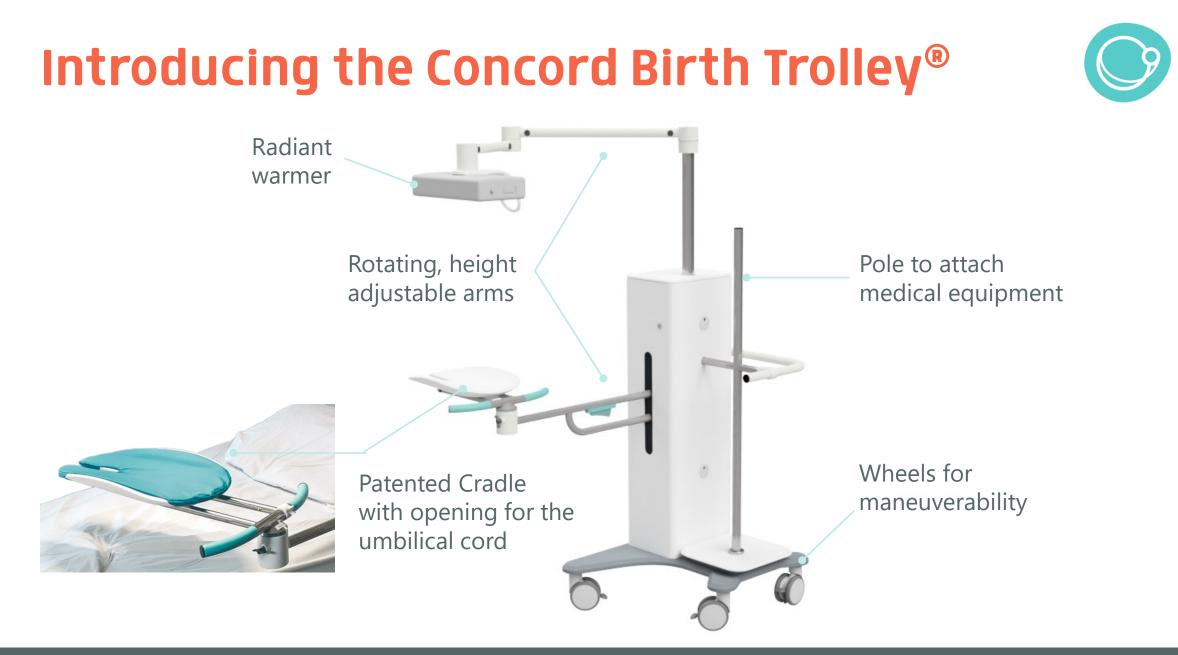
Keeping the baby close to mom.



### Mom can see and touch her baby





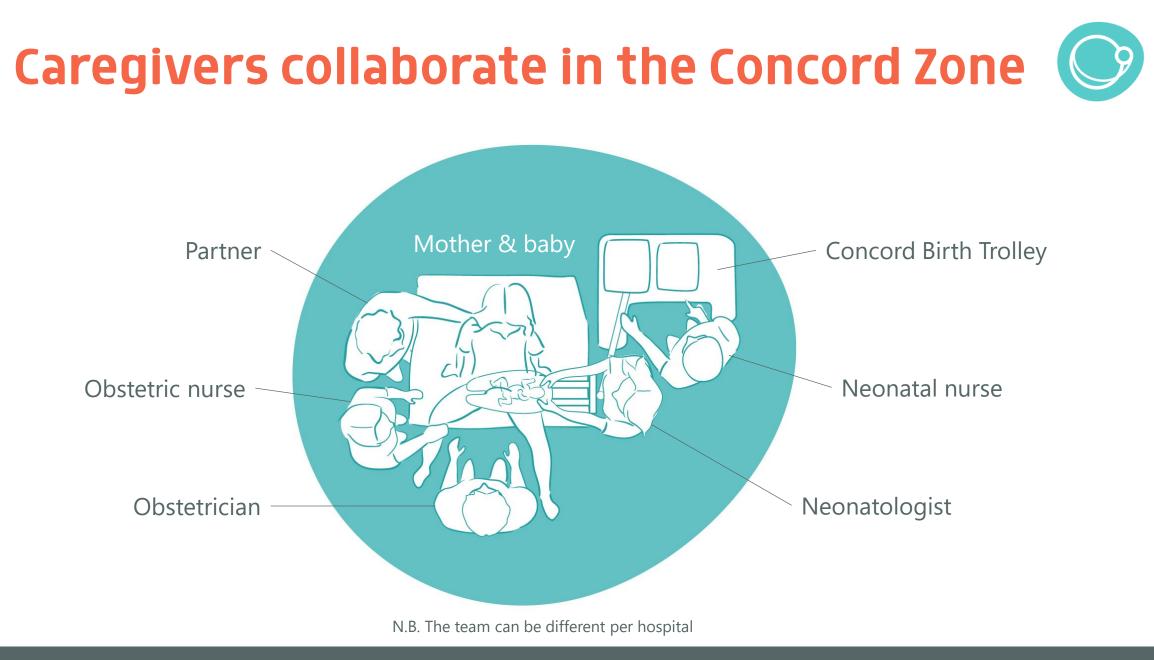




### In the Delivery Room



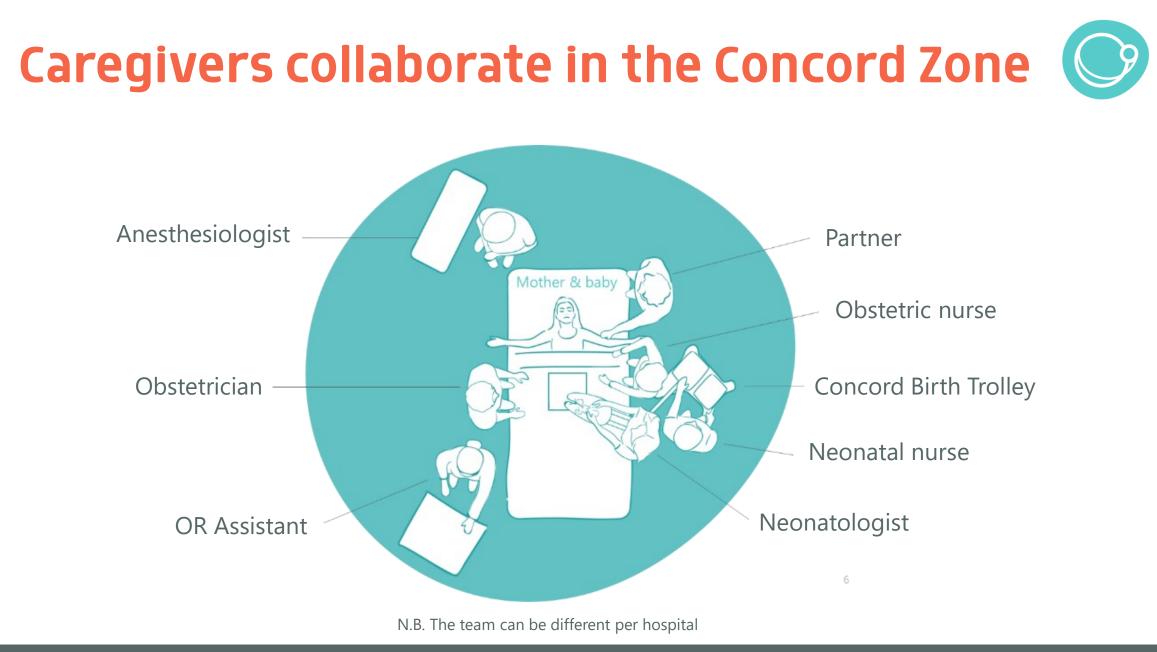




### And in the Operating Room







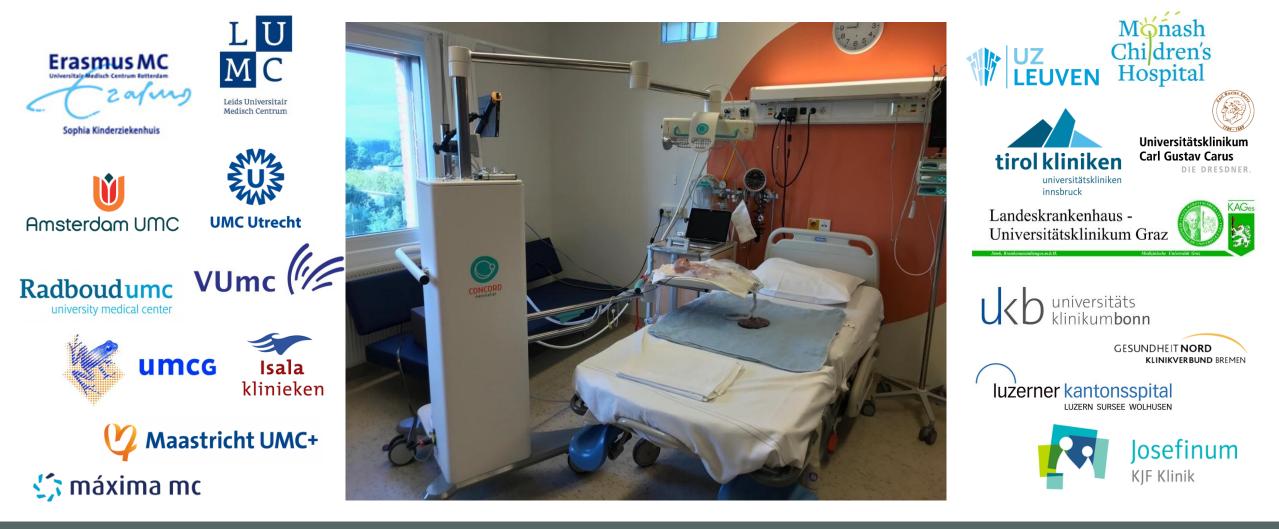
### **Uniklinikum Dresden**





## 19 hospitals in our Concord Community





### **Concord Birth Trolley in use**









### **Concord Birth Trolley in use**







### Prof. Dr. Irwin Reiss – Erasmus MC, Sophia Children's Hospital

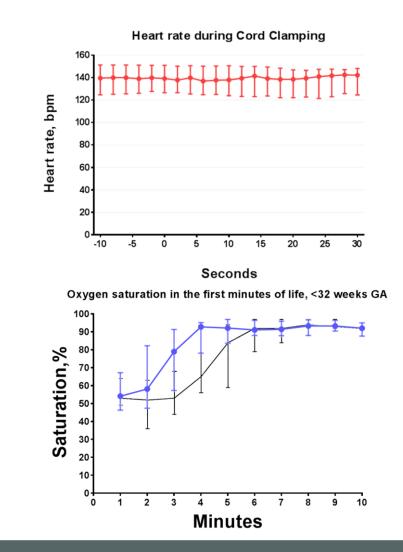


"We have been performing PBCC in clinical trials with the Concord Birth Trolley for over 2 years now, with great enthusiasm. I really believe that this concept has the potential to reduce complications at birth for these vulnerable newborns."

# ABC-1 shows promising results<sup>7</sup>

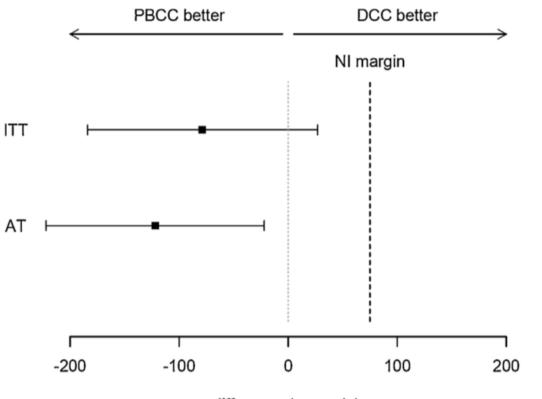
- Feasibility and safety study
- 33 babies <35 weeks gestational age have been stabilized on the Concord Birth Trolley
- Results:
  - Average time to stabilize: 4:23min (3:00 5:11min)
  - Using the Concord Birth Trolley is safe and feasible
  - There were no adverse events for the baby nor the mother
  - A more stable heartrate during transition and no bradycardia
  - SpO2 quickly increased, less hypoxia





## ABC-2: Proven non-inferiority<sup>8</sup>





### mean difference (seconds)

Forest plot for time to stabilization; shown are mean differences and 95% confidence intervals for intention-to-treat (ITT) analysis and as-treated (AT) analysis, and the predefined non-inferiority (NI) margin of 75 s. DCC, delayed cord clamping; PBCC, physiological-based cord clamping.

- Randomized non-inferiority trial
- 17 & 22 preterm infants, < 32 wks.
- Primary outcome: time to stabilize
- Results:
  - Infants receiving PBCC needed less time (-1:19min) to reach respiratory stability compared to infants receiving DCC (30-60sec).
  - Average time to stabilize: PBCC 5:54 (±2:27) vs DCC 7:07 (±2:54)
  - PBCC is at least as effective as current routine DCC

### **Current ongoing clinical trials**





ABC-3 clinical trial 2019 – 2021 > 400 inclusions

**10 Dutch NICU centers** and international participation

Randomized controlled trial Multicenter

2 x 330 preterm infants <30 wks gestational age

Primary outcome: Improve intact survival with 10% (absolute) PBCC versus TBCC **PinC trial** 2020 – 2022: recruiting

Erasmus MC, Radboud MC, Graz, Monash, UK Bonn and international participation Randomized controlled trial Multicenter

2 x 70 infants with CDH

Primary outcome: Pulmonary hypertension diagnosed between 12-24hrs after birth via echocardiography

### Late preterm and term newborns



- Nepcord III: Randomized Controlled Trial
- 231 vaginal deliveries, 34 41 weeks GA
- Early cord clamping vs. Intact Cord Resuscitation
- Results<sup>9</sup>:
  - Improved SpO2
  - Higher Apgar score
  - Absence of negative consequences
- Follow-up at two years of age<sup>10</sup>:
  - Neurodevelopment improvement

Intact cord resuscitation versus early cord clamping in the treatment of depressed newborn infants during the first 10 minutes of birth (Nepcord III) – a randomized clinical trial

Ola Andersson<sup>1</sup>\*, Nisha Rana<sup>2</sup>, Uwe Ewald<sup>2</sup>, Mats Målqvist<sup>2</sup>, Gunilla Stripple<sup>3</sup>, Omkar Basnet<sup>4</sup>, Kalpana Subedi<sup>5</sup> and Ashish KC<sup>2</sup>

 Table 2 Measurements from infants who were randomized to resuscitation with an intact cord (intervention) or after early cord clamping (control). Intention to treat analysis

	Cord Clamping Group, Mean (SD)		Difference	P value <sup>a</sup>
	Intact cord > 3 min	Early < 1 min)	(95% CI)	
Readings from pulse oximeter	(n = 129)	(n = 93)		
Saturation at 1 min (%)	71.5 (9.3)	62.4 (4.3)	9.1 (7.3 to 11.0)	<.001
Saturation at 5 min (%)	83.6 (8.3)	76.6 (4.1)	7.0 (5.3 to 8.7)	<.001
Saturation at 10 min (%)	90.4 (8.1)	85.4 (2.7)	5.0 (3.5 to 6.5)	<.001
Heart rate at 1 min	105 (3)	116 (5)	−10 (− 11 to −9)	<.001
Heart rate at 5 min	124 (4)	134 (4)	−10 (− 11 to −8)	<.001
Heart rate at 10 min	136 (2)	135 (2)	1 (0 to 1)	.03
Apgar score	( <i>n</i> = 134)	(n = 97)		
Apgar at 1 min	5.1 (1.0)	4.3 (1.0)	0.8 (0.5 to 1.1)	<.001
Apgar at 5 min	6.8 (0.7)	6.5 (1.1)	0.3 (0.1 to 0.5)	.01
Apgar at 10 min	9.4 (1.0)	9.0 (1.5)	0.4 (0.2 to 0.7)	.03
Timed events, Median (interquartile range)	( <i>n</i> = 134)	(n = 97)		
Time of start of resuscitation (sec)	45 (28 to 68)	45 (25 to 59)		. 19 <sup>b</sup>
Time of first cry/breath (sec)	37 (34 to 44)	45 (38 to 50)		<.001 <sup>b</sup>
Time of regular breathing (sec) <sup>c</sup>	78 (67 to 96)	98 (89 to 356)		<.001 <sup>b</sup>
Time to cord clamping (sec)	104 (30 to 191)	25 (14 to 40)		<.001 <sup>b</sup>
Measurements after resuscitation				
Baby's temperature (℃) <sup>d</sup>	36.2 (0.5)	36.2 (0.5)	0.0 (-0.1 to 0.1)	.82
Transcutaneous bilirubin ( $\mu$ mol/L) at discharge <sup>e</sup>	97.8 (52.5)	89.1 (52.6)	8.6 (-5.5 to 23.0)	.23

### Watch on 🕞 You





# Impacting the lives of many babies



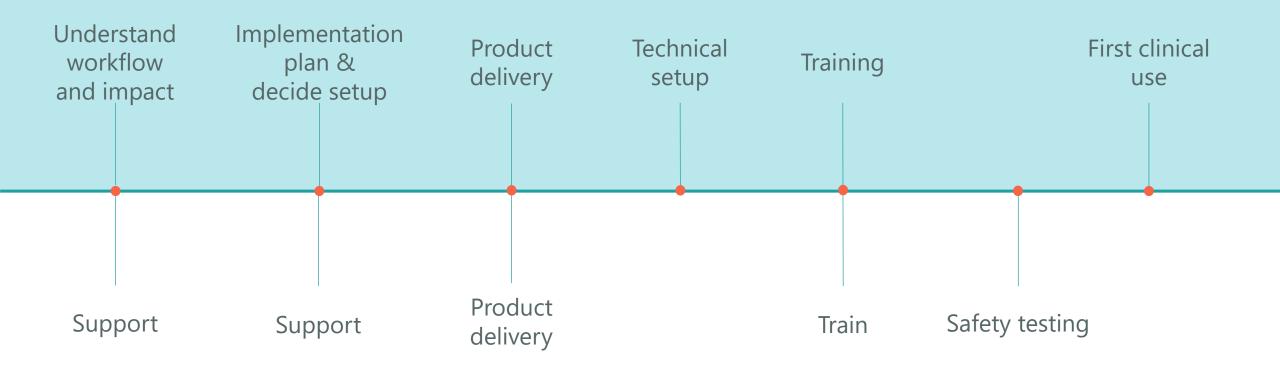
Physiological-Based Cord Clamping has the potential to<sup>12-16</sup>:

- Reduce complications at birth, like sepsis, intraventricular hemorrhage (IVH) or necrotizing enterocolitis (NEC)
- Improve survival
- Prevent long term disability
- Reduce the cost of care





Hospital



#### © Concord Neonatal

### 33

# We offer an implementation program

### Concord Birth Flow implementation

Comprehensive implementation program of Physiological-Based Cord Clamping

• CBT-0001: Concord Birth Trolley

Mobile trolley, including 1 semi-reusable mattress. Excl. 3<sup>rd</sup> party equipment and excl. radiant warmer.

- Shipment
- Training Concord Birth Flow
- Installation safety test before clinical use

### Implementation Guide Concord Birth Flow®





### **Training Concord Birth Flow**





Step 1	Workflow & protocol support		
Step 2	Training reader & training video		
Step 3	Multidisciplinary team training/simulation		
Step 4	Train the Trainer		



### Prof. Dr. Berndt Urlesberger – University Hospital Graz



"Our team is eager to perform PBCC as often as possible. Since we have implemented this workflow, with the support of Concord Neonatal, the teamwork between obstetrics and neonatology in delivery management, has further improved."



**Don't cut the cord until the baby is ready** The science behind umbilical cord clamping at birth



Physiological-based cord clamping: Shared care, where the baby decides, is key.



by Professor Arjan te Pas

by Professor Stuart Hooper



Clinical aspects of stabilization at birth with intact umbilical cord.

How to perform PBCC?



by Drs. Ronny Knol



Physiological-based cord clamping An obstetrician's view



by Dr. Philip DeKoninck



Intact cord resuscitation Are we ready to start implementing? by Dr. Ola Andersson





#### #ConcordTalk

A series of webinars providing tools and knowledge needed to implement **#PhysiologicalBasedCordClamping.** 

Key experts offer their latest scientific insights, expertise and practical experience.

Contact us: join@concordneonatal.com

### Join our Concord Talk

Register: concordneonatal.com/concord-talk

#### We are Concord Neonatal





Nerea Grisaleña Engineer



Alex Vernooij CTO Co-inventor



Rianne Rotink CEO



Marleen Coopmans Concord Consultant



**Björn Valentijn** Concord Trainer







#### Our Mission: A shock free birth as a birth right



We exist to help babies, and their parents, to win in the first minutes of life outside the womb, by providing the products, processes and knowledge that give babies a "shock free" birth, starting with the Concord Birth Flow.

Birth can be improved. And we will do it, together with scientist, caregivers and parents around the world.

Because when babies win, we all win.



We invite everyone to collaborate with us to innovate for a "shock free" birth flow for every baby. Especially the ones that need it the most.

#### Let's get birth right!

CONCORD neonatal



#### **Rianne Rotink, CEO**

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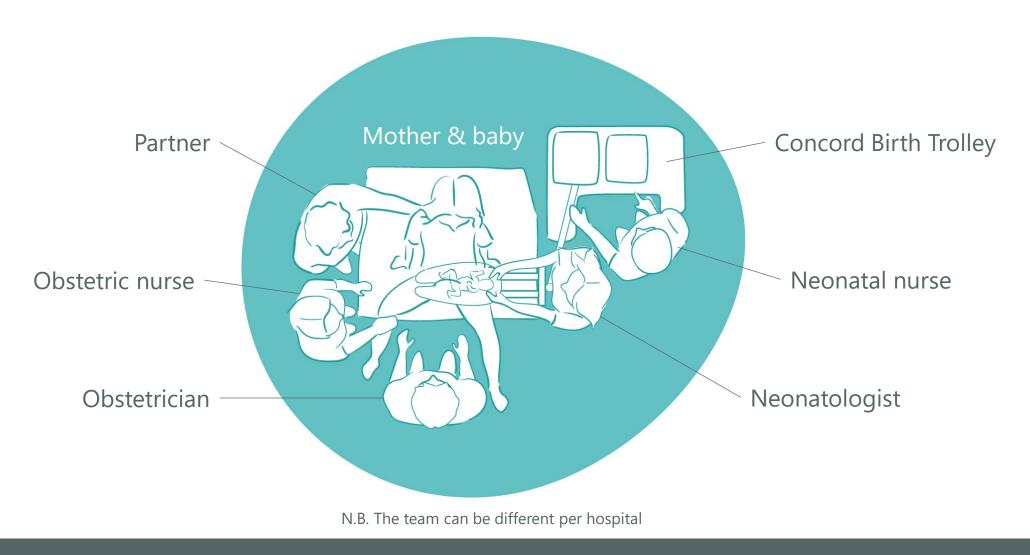
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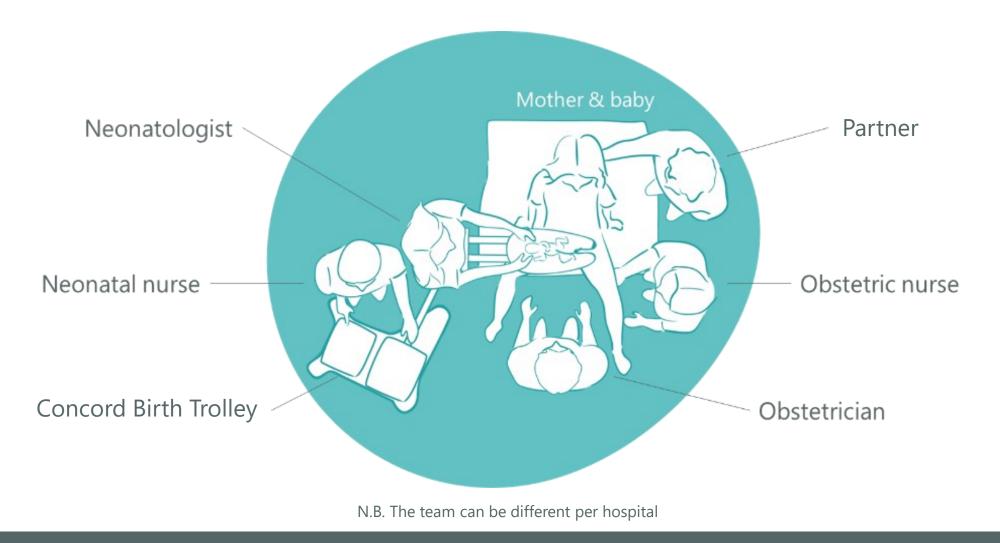
#### Positioning in the Delivery Room





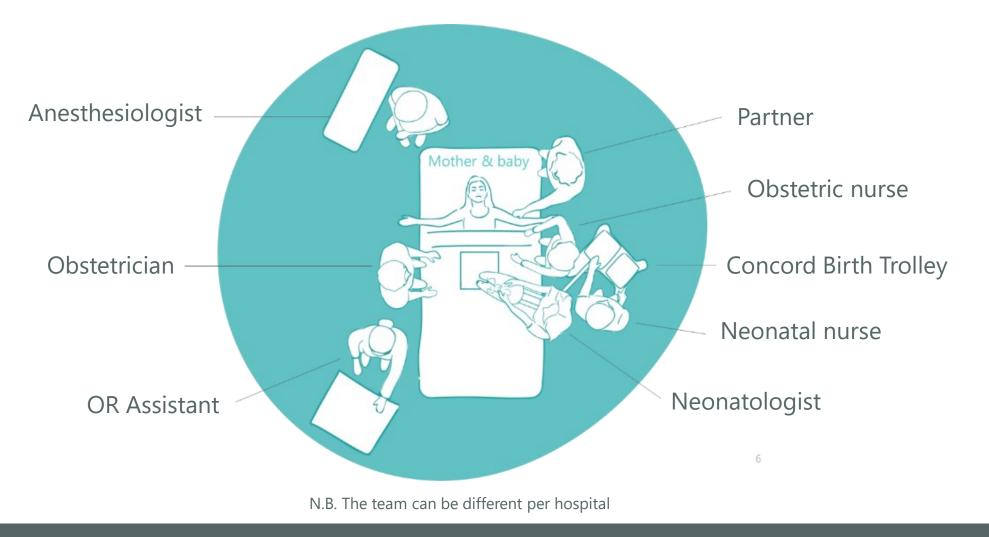
## Positioning in the Delivery Room





#### Positioning in the OR

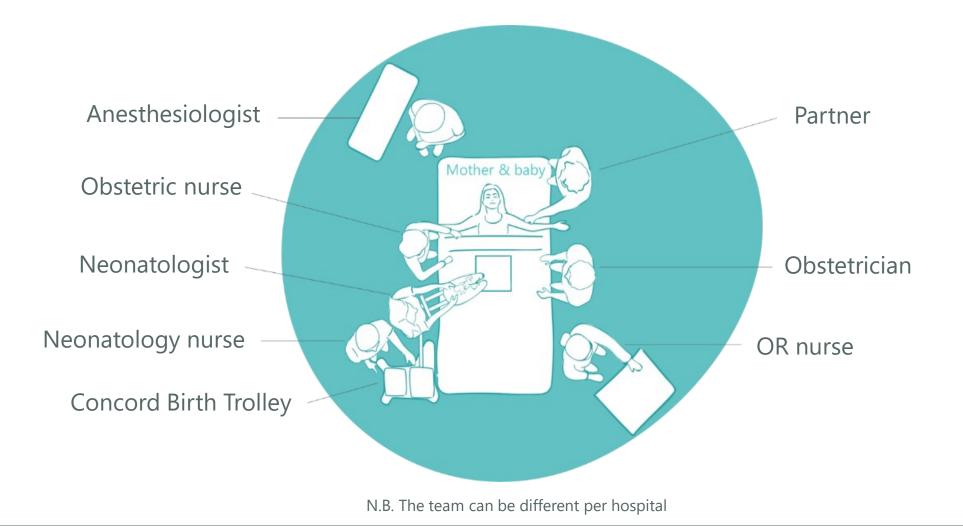




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### Positioning in the OR





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# First breathing, then clamping

